

Pre-License Sales- Modern Real Estate Practice - GA

Session	Date	Day	Time	# of Hrs	Chapter(s)	Topic(s)
1	3/11/2010	Thurs.	6:00 - 10:00	4.00	1 & 2	Orientation and Chapter 1 Introduction to the Real Estate Business & 2 Real Property and the Law
2	3/16/2010	Tues.	6:00 - 10:00	4.00	3 & 4	3. Concepts of Home Ownership & 4. Agency
3	3/18/2010	Thurs.	6:00 - 10:00	4.00	5 & 6	5. Real Estate Brokerage & 6. Listing Agreements & Buyer Representation (LISTING AGREEMENT HOMEWORK)
4	3/23/2010	Tues.	6:00 - 10:00	4.00	7 & 8	7. Interests in Real Estate & 8. Forms of Real Estate Ownership
5	3/25/2010	Thurs	6:00 - 10:00	4.00	9 & 10	9. Legal Descriptions & 10. Real Estate Taxes & Other Liens
6	3/27/2010	Sat.	8:30 - 12:15	3.75	11	11. Real Estate Contracts (Exclusive Buyer Brokerage Agreement & Purchase & Sale/Counter Offer Homework
7	3/27/2010	Sat.	1:15 - 5:00	3.75	BRRETA & Mortgage Fraud	BRRRETA & Mortgage Fraud & GA Practice
8	3/30/2010	Tues.	6:00 - 10:00	4.00	12 & 13	12 Transfer of Title & 13. Title Records
9	4/1/2010	Thurs.	6:00 - 10:00	4.00	14	14. Georgial Real Estate License Law & Georgia Rules & Regulations
10	4/6/2010	Tues.	6:00 - 10:00	4.00	Mid Term Review	Mid Tem Review
11	4/8/2010	Thurs.	6:00 - 10:00	4.00	Mid Term Test	Mid Term Test
12	4/13/2010	Tues.	6:00 - 10:00	4.00	15	15. Real Estate Financing: Principles
13	4/15/2010	Thurs.	6:00 - 10:00	4.00	16	16. Real Estate Financing: Practice
14	4/20/2010	Tues.	6:00 - 10:00	4.00	23 & Pro-Rations	23. Closing the Real Estate Transaction & Prorations & (NET TO SELLER/COST TO BUYER HOMEWORK)
15	4/22/2010	Thurs.	6:00 - 10:00	4.00	17 & 18	17. Leases & 18. Property Management (LEASE/LEASE MANAGEMENT HOMEWORK)
16	4/24/2010	Sat.	8:30 - 12:15	3.75	19	19. Real Estate Appraisal & (CMA HOMEWORK)
17	4/24/2010	Sat.	1:15 - 5:00	3.75	20 & 21	20. Land-Use Controls and Property Development & 21. FairHouseing and Ethical Practices
18	4/27/2010	Tues.	6:00 - 10:00	4.00	22 & Math	22. Environmental Issues and the Real Estate Transaction & Math - HOMEWORK QUIZ IS DUE/MUST BE TURNED IN BEFORE END OF CLASS
19	4/29/2010	Thurs.	6:00 - 10:00	4.00	Homework Review & Course Review	Home Work Review & Start of Course Review
20	5/4/2010	Tues.	6:00 - 10:00	4.00	Course Review	Continuation of Course Reviews
21	5/6/2010	Thurs.	6:00 - 10:00	4.00	Final Review Test	Final Review Test
test	5/11/2010	Tues.	6:00 - 10:00		Pre-License Test	
				83.00		